



# The School of Investment Banking (SIB)

Online Certification Course



# The School of Investment Banking: About Us



Founded in 2007, SIB is the first institution in India that is dedicated to training and developing the next generation of entry level Investment Banking (IB) and Equity Research (ER) analysts

We are a centre of excellence that enables qualified candidates to fast track their respective careers in Investment Banking (IB) and Equity Research (ER)

SIB's flagship course – 10 week Full Time training program provides technical skills to candidates with the aim of getting them “job ready”




























SIB now offers an Online Certificate Course in Investment Banking and Equity Research

The Online Certificate Course is created by a team of former investment bankers and provides practical training to candidates



# The School of Investment Banking: Recruiters\*



Global Firms	Boutique Firms	Brokerages	Financial Services
         	                 	       	         

\* See website for latest



# The School of Investment Banking: Alumni



**Eshan Sharma**  
IBD Analyst,  
Global Investment Bank

*"I would have deeply regretted if I would not have joined SIB as I would have missed on tremendous opportunities and knowledge. I feel I made a very profitable investment in my career by joining SIB."*

**Malika K Pal**  
Equity Research Analyst,  
Brokerage Firm

*"I think the course helped me in more than just one way. The curriculum they cover includes basics of accounting which is essential for someone like me who is from an engineering background. The rest of the course is also very well structured and executed"*



**Rohan Sura**  
IBD Analyst,  
Global Investment Bank

*"I believe the practical approach towards training at SIB holds its own. Because of the sheer amount of time you spend at SIB, we have the opportunity to discuss the minutest details. This is something one has to search for even in the world's best classrooms."*

**Pranav Modi**  
IBD Analyst, Global  
Investment Bank

*"The course imparts training based on what a person is supposed to do on a day to day basis in investment banking and equity research. SIB also gave me opportunities to be interviewed by bulge brackets wall street firms and I got placed with one of them."*





Online Certificate Course: **IB & ER**



# The School of Investment Banking: Online Course



➤ The Online Certification Course is a step by step, self paced, self study intensive course which equips students and professionals with a deep domain knowledge into the world of high finance. It is ideal for:

**Anyone** who aspires to work in the areas of **Equity Research, Investment Banking, Private Equity** and other areas of mainstream finance

*Job interviews related to these fields are extremely technical in nature and this course will enable you to tackle these with ease*

**Professionals** who may be already working in the financial domain but are looking for **more formal and structured training**

**Retail investors** who want to learn about fundamental analysis and stock selection techniques

*Make sound investment decisions – take charge of your portfolio  
Enhance portfolio returns by conducting your own research and analysis, instead of relying on hear-say and rumors*



# The School of Investment Banking: Online Course



- SIB's training is *recognised by major recruiters* in India
- You will get SIB certification upon successful completion of the online test
- Course content prepared by our Faculty from *major Wall Street firms*
- *Practical insights* provided through step by step instruction
- *Self study and self paced* making it ideal for working professionals
- Tutor support available
- Plenty of practice exercises
- *Does NOT require prior knowledge of finance* and is suited to all



<b>Start</b>	Anytime
<b>Mode</b>	Online - through SIB website
<b>Course Material</b>	Available online. Hardcopy will also be sent*
<b>Timings</b>	Self paced
<b>Duration</b>	200 hours
<b>Validity</b>	1 year
<b>Fees</b>	Rs 25,000/- (\$500 approximately)
<b>Mode of Payment</b>	Online Transfer / Cash / Cheque - Demand Draft
<b>Exam</b>	Online multiple choice test

\* International students will have to bear courier charges



Modules	Course Content
Module 1	Accounting & Financial Statement Analysis
Module 2	Valuation - Trading Comparables
Module 3	Valuation - Transaction Comparables
Module 4	Valuation - Discounted Cash Flow
Module 5	Deal Impact Analysis
Module 6	Financial Modeling



## Detailed Course Content



# The School of Investment Banking: Online Course



## Accounting & Financial Statement Analysis

Double entry and key  
accounting principles

Final accounts

Lease Accounting

Deferred Tax

Ratio Analysis

Accounting for  
amalgamations

Group Accounting

- Learn accounting concepts
- Critical for candidates from a non finance/business background
- Building blocks to be applied in valuation, financial modeling and other areas of finance
- Plenty of practical exercises and instructions



# The School of Investment Banking: Online Course



## Trading Comparables

Choosing Peer Group

Calculating equity value  
& enterprise value (EV)

Normalizing earnings

Last twelve months (LTM)

Adjusting the EV

Calculating Fully Diluted  
Shares Outstanding

Calculating Multiples

Checking/Interpreting  
Results

- Conduct fundamental valuation for any listed company / stock
- Identify “undervalued” / “overvalued” stocks / companies
- Gain the ability to maximise portfolio returns
- Useful for retail investors (including housewives)
- Get equipped to confidently appear for highly technical job interviews

### Companies Covered





## Transaction Comparables

Gathering Information

Choosing Appropriate  
Deals

Strategic Rationale

Regulatory Issues

Control Premiums,  
Synergies

Calculating Equity Value  
& Enterprise Value(EV)

Normalizing Earnings

Last Twelve Months(LTM)

Checking/Interpreting  
Results

- Understand M&A's (mergers and acquisitions) / Take-over's
- Evaluate “cheap” / “expensive” transactions
- Understand strategy behind the deal, road blocks, financing etc
- Get equipped to confidently appear for highly technical job interviews

## Transactions Covered





# The School of Investment Banking: Online Course



## Discounted Cash Flow

Building Forecasts

Calculating Free Cash  
Flow (FCF)

Terminal Value Calc.

Terminal Growth Rate

Levered & Unlevered Beta

Weighted Average Cost  
of Capital (WACC)

Mid Year Adjustment

Calculating Share Price

- Learn about valuation analysis as performed by buy side/sell side analysts and investment bankers
- Learn the most complex valuation methodology easily in excel
- Identify “undervalued” / “overvalued” stocks / companies and make your investment decisions after conducting thorough analysis
- Get equipped to confidently appear for highly technical job interviews

### Companies Covered





# The School of Investment Banking: Online Course



## Deal Impact Analysis

Calculation of  
Purchase Consideration

Funding mix for  
deal financing

Accretion/ dilution analysis

- Evaluate transaction impact on the acquirer
- Are acquiring shareholders better off as a result of the deal?
- Excel based learning
- Get equipped to confidently appear for highly technical job interviews

### Transactions Covered





# The School of Investment Banking: Online Course



## Financial Modeling

Best Practices (in excel)

Revenue Build Up

Forecast Expenses

Working Capital Schedule

D&A, Capex Build Up

Equity & Debt Schedules

Dealing with  
Circular References

Balancing the  
Balance Sheet

- Financial modeling is something that separates a star analyst from an average analyst
- Key skill in mainstream finance
- Needs a very deep understanding of the company/ sector and business drivers
- Master the art of preparing a three statement forecast model
- Opportunity to construct own financial model by applying knowledge gained, to forecast stock prices

**Company Covered**

Infosys®



# The School of Investment Banking: Interface



[Home »](#)

## Select module to start

### 1. ACCOUNTING & FINANCIAL STATEMENT ANALYSIS

Learn about accounting concepts and financial statement analysis which is key to a career in finance and investment analysis

[ENTER](#)

### 2. VALUATION - TRADING COMPARABLES

Learn how to calculate P/E, EV/EBITDA multiples. Key tool to identify over/undervaluation of stocks

[ENTER](#)

### 3. VALUATION - TRANSACTION COMPARABLES

Learn to calculate deal multiples and understand strategic rationale

[ENTER](#)

### 4. VALUATION - DCF

Learn and understand the most robust and widely used valuation methodology. Critical for job seekers in investment banking/ equity research/ private equity

[ENTER](#)

### 5. DEAL IMPACT

Learn to assess impact on shareholder wealth and company financials

[ENTER](#)

### 6. FINANCIAL MODELING

Learn to build an integrated financial model. Very useful for job aspirants and those seeking in depth industry knowledge

[ENTER](#)



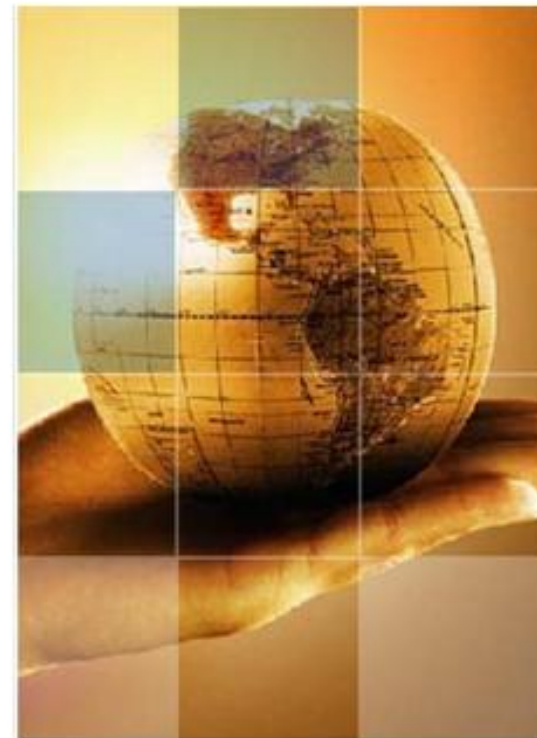
# The School of Investment Banking: Sample Notes



*Confidential Presentation*

## Accounting Training

**PRINT INSTRUCTIONS:** To print lecture notes , right click  
with your mouse and hit print





# The School of Investment Banking: Sample Exercises



Formula:

	A	B	C
1			
2	<b>INPUT DATA IN GREY CELLS ONLY; PRESS F2 TO SEE CALCULATION/FORMULA</b>		
3	Q9		
4			
5	PBT		
6	Less: Current Tax		
7	Add: DT Income		
8	Net Income	0	
9			
10	Tax rate		
11			
12	<b>Deferred Tax</b>		<b>Amount</b>
13	Gratuity		
14	43B Liabilities		
15	Book Dep		
16	Tax Dep		
17			
18	<b>Deferred Tax Asset</b>		<b>0</b>
19			
20			

Formula:  Show all form

	A	B	C	D	E	F
1						
2	<b>INPUT DATA IN GREY CELLS ONLY; PRESS F2 TO SEE CALCULATION/FORMULA</b>					
3	Q9					
4						
5	PBT	100				
6	Less: Current Tax	(48)				
7	Add: DT Income	18				
8	Net Income	70				
9						
10	Tax rate	30%				
11						
12	<b>Deferred Tax</b>		<b>Amount</b>			
13	Gratuity	25	7.5			
14	43B Liabilities	25	7.5			
15	Book Dep	50				
16	Tax Dep	40				
17		10	3			
18	<b>Deferred Tax Asset</b>		<b>18</b>			
19						
20	<b>SIB Notes</b>					
21	Gratuity, 43B liabilities and difference in depreciation (income tax & books) are all ex of timing differences.					
22	Deferred tax is calculated only on timing difference. These items are resulting in increased tax liability					
23	for the current year as the taxable income would be higher, but these differences would reverse in the future					
24	(ie company would claim these as tax deductions in the later years) and the company will save taxes then.					
25	Thus it would result in deferred tax asset for the current year. The amount of deferred tax asset is					
26	deducted from the current year's tax expense in the P&L A/c and will be shown under B/S Assets side.					



**Mumbai:**

103, Embassy Centre,  
Nariman Point, Mumbai 400021,  
India

**Delhi:**

B-133, Sector 2,  
Noida 201301  
India

Website: [www.schoolofib.com](http://www.schoolofib.com)

Queries: (0)9867210017